



# Healthcare Consulting

❖ *NDIS Made Simple with Frank Marzo*

The why

# Our Mission

Empowering Providers and Newcomers in the NDIS

## EXPERT SUPPORT

We provide exceptional NDIS Registration support and expert guidance through registration complexities, policy development, gap analyses, and strict quality standards compliance.

## PERSONALISATION & DEDICATION

Our service is built on personalisation and dedication. We work closely with our clients, driving them to achieve their goals and positively impact the lives of individuals living with disabilities.

## CONTINUOUS EXPANSION

We continually expand our services to ensure long-term success and growth for all Healthcare Consulting partners, making your success our unwavering commitment.



# Upcoming Topics

- NDIS Registration Groups & Services
- Nursing Services Overview
- Our Process
- How to Get Started as a NDIS Providers
- Unregistered NDIS Providers
- Our Nurse Support Services
- NDIS Support for Providers
- Our 7 Step Process
- Questions & Answers

## Verification Level - Verification Module

- 0103** Assistive Products for Personal Care and Safety
- 0105** Personal Mobility Equipment
- 0108** Assistance with Travel and Transport Arrangements
- 0109** Vehicle Modifications
- 0111** Home Modifications
- 0112** Assistive Equipment for Recreation
- 0113** Vision Equipment
- 0114** Community Nursing Care
- 0116** Innovative Community Participation
- 0119** Specialised Hearing Services
- 0120** Household Tasks
- 0121** Interpreting and Translating
- 0122** Hearing Equipment
- 0123** Assistive Products for Household Tasks
- 0124** Communication and Information Equipment
- 0126** Exercise Physiology and Personal Training
- 0127** Management of Funding for Supports in Participant's Plan (Plan Management)
- 0128** Therapeutic Supports
- 0129** Specialised Driver Training
- 0130** Assistance Animals
- 0133** Specialised Supported Employment
- 0134** Hearing Services
- 0135** Customised Prosthetics

## Certification Level - Core Module

- 0102** Assistance to Access and Maintain Employment or Higher Education
- 0106** Assistance in Coordinating or Managing Life Stages, Transitions & Supports (Lvl 1 & 2 Support Coordination)
- 0107** Assistance with Daily Personal Activities
- 0115** Assistance with Daily Life Tasks in a Group or Shared Living Arrangement
- 0117** Development of Daily Living and Life Skills
- 0125** Participation in Community, Social and Civic Activities
- 0133** Specialised Supported Employment
- 0136** Group and Centre-based Activities

## Specialist Certification - Supplementary Modules

- 0104** High Intensity Daily Personal Activities
- 0110** Specialised Positive Behaviour Support
- 0118** Early Intervention Supports for Early Childhood
- 0131** Specialist Disability Accommodation (SDA)
- 0132** Specialised Support Coordination
  - 2A** Implementation of Restrictive Practices

# 0114 Community Nursing Care

Community nursing services are designed to support individuals with disabilities in their community settings, such as their homes or other community-based environments.

The goal of NDIS community nursing is to enhance the well-being and quality of life for people with disabilities by ensuring they have access to the necessary healthcare services in their own communities, promoting independence and inclusion.

By providing care within the community, you can help prevent hospital admissions and keep participants living within their own homes.

NDIS community nursing services are delivered by qualified nurses and can encompass a wide range of healthcare needs. Nurses will continue to practice within their usual scope of practice.

## NDIS HOURLY PAY RATES

ENROLLED NURSE	\$93.06 – \$258.66
REGISTERED NURSE	\$115.21 – \$320.43
CLINICAL NURSE	\$133.27 – \$370.65
CLINICAL NURSE CONSULTANT	\$157.61 – \$438.65
NURSE PRACTITIONER	\$164.78 – \$458.63

## Day-to-day tasks can include:

- Health assessments
- Medication management
- Clinical Tasks such as:
  - Wound care
  - PEG/NG feeding
  - Continence management
  - Diabetic management
  - Trachyostomy/ventilator care
  - Much more
- Assistance with activities of daily living
- Other specialised disability healthcare skills.

# Our Process

**7 Easy Steps to your NDIS  
Provider Registration**

## STEP 1

### Consultation

Your consultant will take you through the entire process, including costs, services, and personalised consultations to support your business journey.



## STEP 2

### Join our Exclusive Info Hub

You will be introduced to your dedicated Client Manager where you will receive our Provider Checklist, Service List, Service Guide and access to our Info Hub which includes resources such as assistance with finding clients, provider training videos, webinars, Proda & Workers screening check assistance, and much more.



## STEP 3

### Personalised Policies & Procedures

We will customise your business Policies, Procedures, Forms, and Templates to align with your selected services and business branding. All documents are meticulously developed to adhere to the latest NDIS legislation and Practice Standards, ensuring a seamless application process and ISO Compliance.



# STEP 4

## NDIS Provider Application & Self Assessment

# STEP 5

## Audit Preparation


# STEP 6

## Auditor Approved Course

# STEP 7


## Ongoing Support

We handle your registration application process, which includes a thorough self-assessment submitted to the NDIS Commission.




Our team consists of Application and Audit Specialists dedicated to ensuring your readiness for a successful audit.

We offer a 100% Guaranteed Approval for new providers




Our course will equip you with everything you need to know before, during, and after your audit.

Additionally, we will provide a list of all Approved Quality Auditors



We offer continuous support for a duration of 18 months, ensuring your success throughout your journey as a provider.





# How to get started as a NDIS PROVIDER?

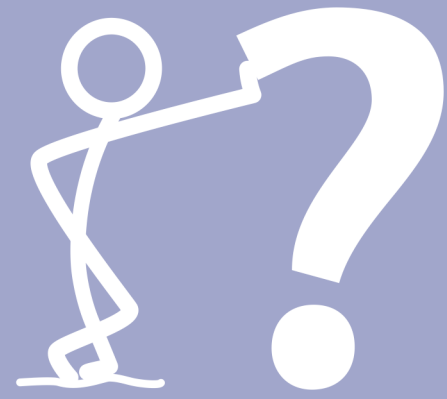


Costs

Requirements

Services

Support



## **Are you already working as a NDIS PROVIDER?**

Are you currently operating as a registered business or operating without registration?

Are you uncertain about meeting document compliance requirements?

Do you have an upcoming mid-term audit or need to renew your registration?

**We're here to support as your compliance partner!**

## **What are the NDIS Practice Standards?**

The NDIS Practice Standards set out guidelines for the quality of supports and services delivered to NDIS participants.

The NDIS Practice Standards work alongside the NDIS Code of Conduct to build awareness and set expectations for Providers.

NDIS providers are obliged to meet certain standards.

## **What are the Modules required to meet the NDIS Practice Standards?**

The NDIS Practice Standards consist of Core, Verification, and additional modules for service providers. Compliance is assessed using quality indicators developed by the NDIS Commission, and both registered and unregistered providers must adhere to specific requirements.

## **What does it mean to be NDIS Compliant?**

NDIS compliant means meeting criteria and regulations set by the National Disability Insurance Scheme. Key aspects include eligibility, quality standards, staff training, documentation, accountability, pricing transparency, and continuous improvement.

Compliance ensures safe, quality services for people with disabilities.

For registered providers, compliance is essential as it allows them to offer services to all NDIS participants. Non-compliance can lead to registration suspension or revocation.

## **What if I choose to work as an Unregistered Provider?**

Nurses can build a thriving business with a strong client base, provided you maintain professional documentation, including compliant policies and procedure manuals and ensure you have the right insurance coverage and screening checks. Healthcare

Consulting supports you to safeguard your unregistered provider venture.

Failure to comply may result in negative feedback from participants or potential legal and reputational risks for the your business.

# NDIS PARTICIPANT DATA

REF: [WWW.DATA.NDIS.GOV.AU/EXPLORE-DATA](http://WWW.DATA.NDIS.GOV.AU/EXPLORE-DATA)



**148,007**

VIC



**166,975**

NSW



**116,594**

QLD



**47,936**

WA



**48,112**

SA



**5,181**

NT



**9,568**

ACT



**12,493**

TAS

# NDIS PARTICIPANT DATA

Period	State/Territory	Active participants
Q4 FY21/22	All Australia	534,655
Q1 FY22/23	All Australia	554,917
Q2 FY22/23	All Australia	573,342
Q3 FY22/23	All Australia	592,059

57,404 new participants joined the NDIS for the first time across Australia in the last 12 months - 10.73% annual growth!

Period	State/Territory	Active participants
Q3 FY22/23	NSW	177,277
Q3 FY22/23	VIC	158,480
Q3 FY22/23	QLD	125,549
Q3 FY22/23	WA	50,994
Q3 FY22/23	SA	51,072
Q3 FY22/23	TAS	13,049
Q3 FY22/23	ACT	10,060
Q3 FY22/23	NT	5,522

**There is a currently a huge demand for highly trained nurses and support workers in the NDIS.**

REF: [WWW.DATA.NDIS.GOV.AU/EXPLORE-DATA](http://WWW.DATA.NDIS.GOV.AU/EXPLORE-DATA)

Period	State/Territory	Level of Function	Active participants
Q3 FY22/23	All Australia	1 (High)	67,361
Q3 FY22/23	All Australia	2 (High)	1,204
Q3 FY22/23	All Australia	3 (High)	30,126
Q3 FY22/23	All Australia	4 (High)	36,684
Q3 FY22/23	All Australia	5 (High)	40,374
Q3 FY22/23	All Australia	6 (Medium)	140,930
Q3 FY22/23	All Australia	7 (Medium)	31,483
Q3 FY22/23	All Australia	8 (Medium)	34,845
Q3 FY22/23	All Australia	9 (Medium)	3,087
Q3 FY22/23	All Australia	10 (Medium)	59,316
Q3 FY22/23	All Australia	11 (Low)	17,588
Q3 FY22/23	All Australia	12 (Low)	78,092

Over 365,000 NDIS participants in NSW are medium and low levels of function. In general, the lower level of function, the higher level of care a participant may need.

# Why Healthcare Consulting?



Recognised across the industry for our team's outstanding knowledge and compliance expertise



We provide customers with hassle-free and easy to use tools



We understand our client's unique circumstances and tailor our services to best achieve a successful NDIS provider business



We guide you with practical, quick and cost-effective solutions



We have a 100% success rate and will guarantee full compliance with your application and documents

# Healthcare Consulting

TEAM & SOME OF OUR HAPPY PROVIDERS



The collage features a variety of logos for healthcare providers and services. The logos include: Lattice Care (heart with people), Salacia Health (person silhouette), LS Support Services (wheelchair), Hugo Care (H in a circle), Lotus Care Providers (lotus flower), PNE Plumbing Pty Ltd (water drop), Diamond Community Care & Support (diamond), Agape Services in Action (two figures), Ample Care Disability Service (heart with hands), CareFair (person silhouette), Kotahi Arora Support Network (handprint), Kaur Healthcare Services (cross with person), Priority One Disability Service (circular with 'PRIORITY ONE'), Jack's Butterflies (butterfly), Dedicated Care (person with heart), Almen Care (person with heart), Recovery Focus Mental Health Occupational Therapy (grid pattern), gracious care (two hands), Personal Independence Providers (infinity symbol), Sky High Care (heart in circle), PSS Poly Support Services Pty Ltd (hand holding heart), MC (stylized letters), Health Harmony Care (person with heart), Orison Community Support (tree), Homelink Care Services (house with arrow), At Ease Support Services (hand holding heart), CHS Support Services (tree with person), Embrace Your Ability (flowers), RCARE (stylized R), Life in Dignity (hands holding heart), Amora Care (hands holding heart), Soul Sewa (heart in circle), Western Health Care Services (hands holding heart), Lifeline Disability Services (two figures), and AA Unique Care (person silhouette).



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Q & A ...

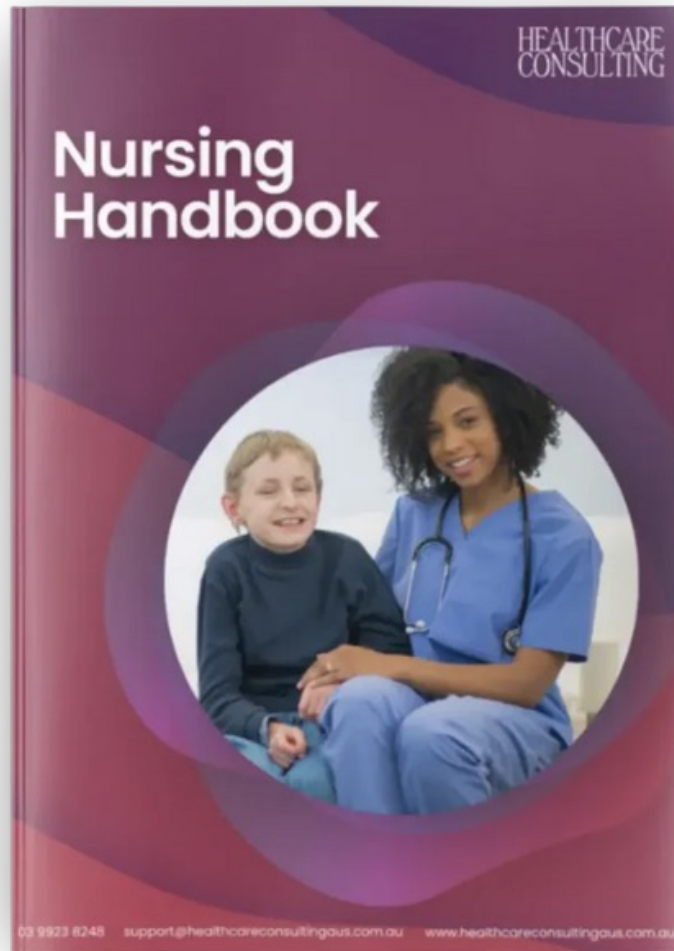
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# Contact Us



**[frank@healthcareconsultingaus.com.au](mailto:frank@healthcareconsultingaus.com.au)**

**03 9923 8248**



Download a Copy of our Nursing Handbook and more via our website at [www.healthcareconsultingaus.com.au](http://www.healthcareconsultingaus.com.au)

